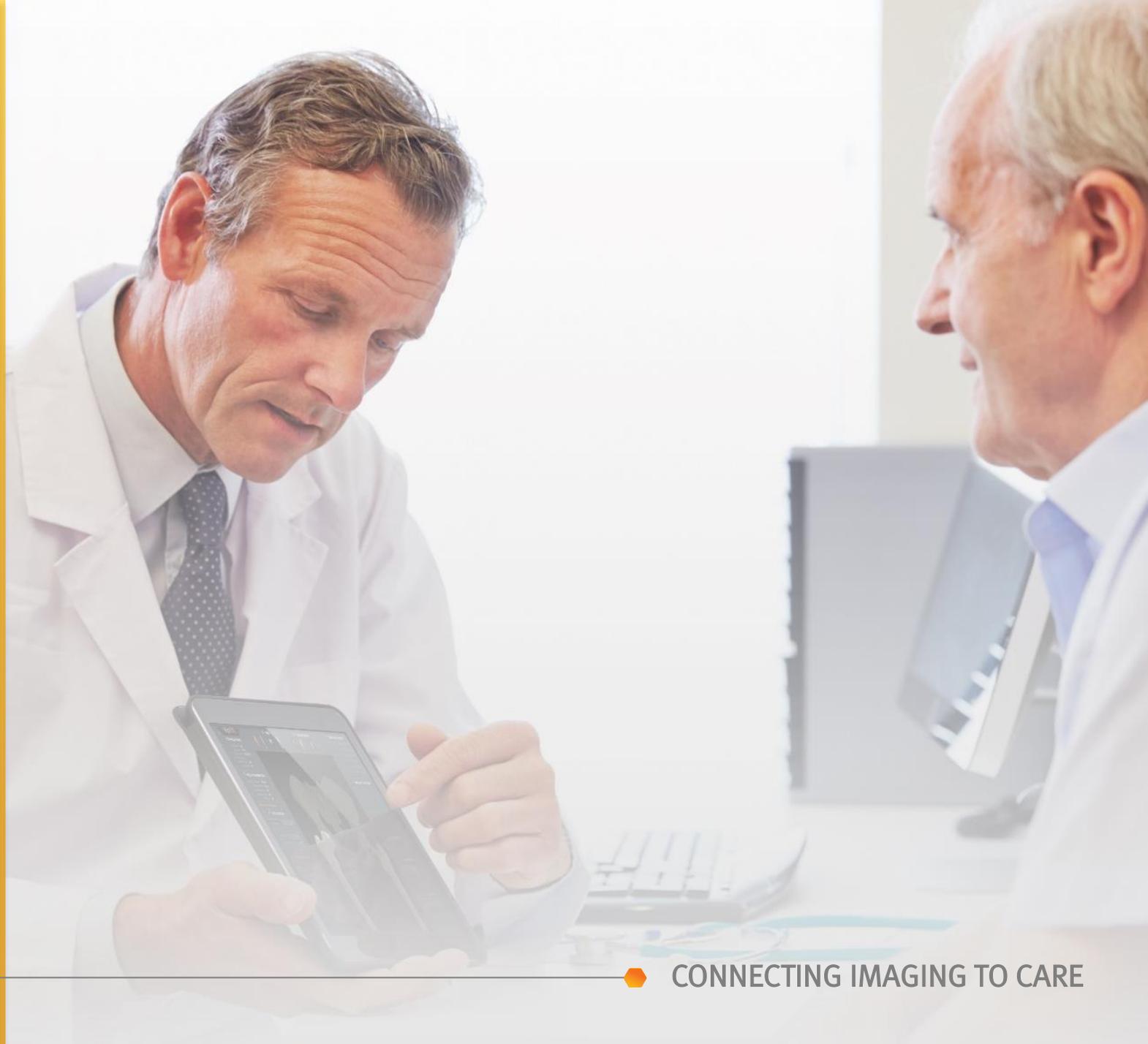


July, 16 2019

Q2 & H1 Revenue

Mike Lobinsky, CEO

Valérie Worrall, CFO



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~170 employees, including an R&D team of 45 engineers

Q2 2019 & H1 2019 Highlights

Key Facts

+16%
in Q2 2019

**Revived momentum
in Q2 2019
with +16% in
commercial
performance***

vs Q2 2018, led by
growth in North
America and EMEA

15
Equipment
Orders

**Total Q2 2019
Equipment Orders of
15 units in line with
previous year,**

positive trends in
EMEA and NAM
offsetting a planned
decrease in APAC

+3%
in H1 2019

**Global +3%
commercial
performance at end of
June 2019**

NAM: +26%,
EMEA : +16%
offset by a high H1
2018 comparable
base in APAC

+7%
ASP
growth

**Strong growth in
ASP's of 7% in H1
2019**

primarily driven
by North America

€5.23m
recurring
revenues

**H1 2019
Recurring revenues
up 33% vs H1 2018,**

benefiting from a
growing install base

Q2 2019 Revenue

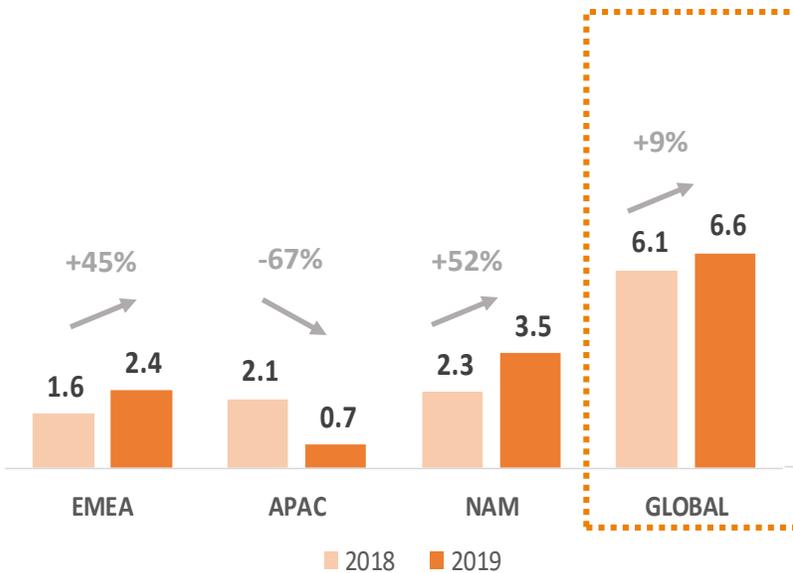
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Q2 2019 Revenue & Orders

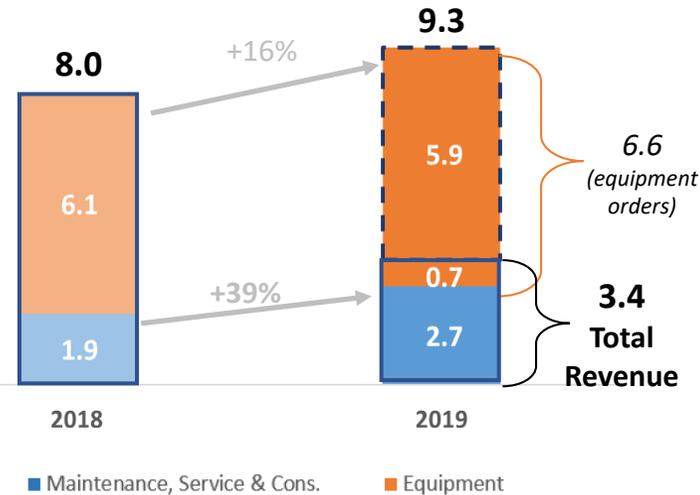
€3.4M Revenue; +16% comparable total business performance

*Equipment Orders by Region
EUR million*



› €6.57m Equipment orders in Q2 2019 driven by volume in EMEA & NAM, and pricing in NAM

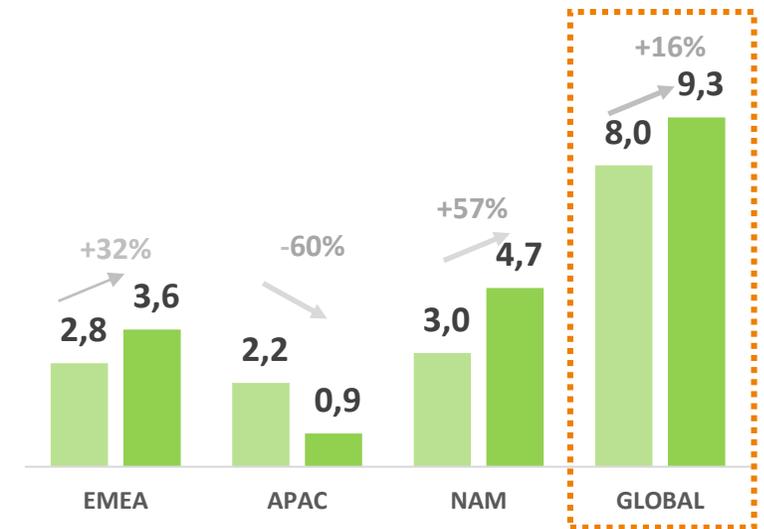
*Commercial Performance Breakdown
EUR million*



› +39% growth in recurring revenues to €2.71m, thanks to the growing install base

› +€3.4m Revenues in the quarter

*Revenue + Variation in Equipment Order Book by Region
EUR million*

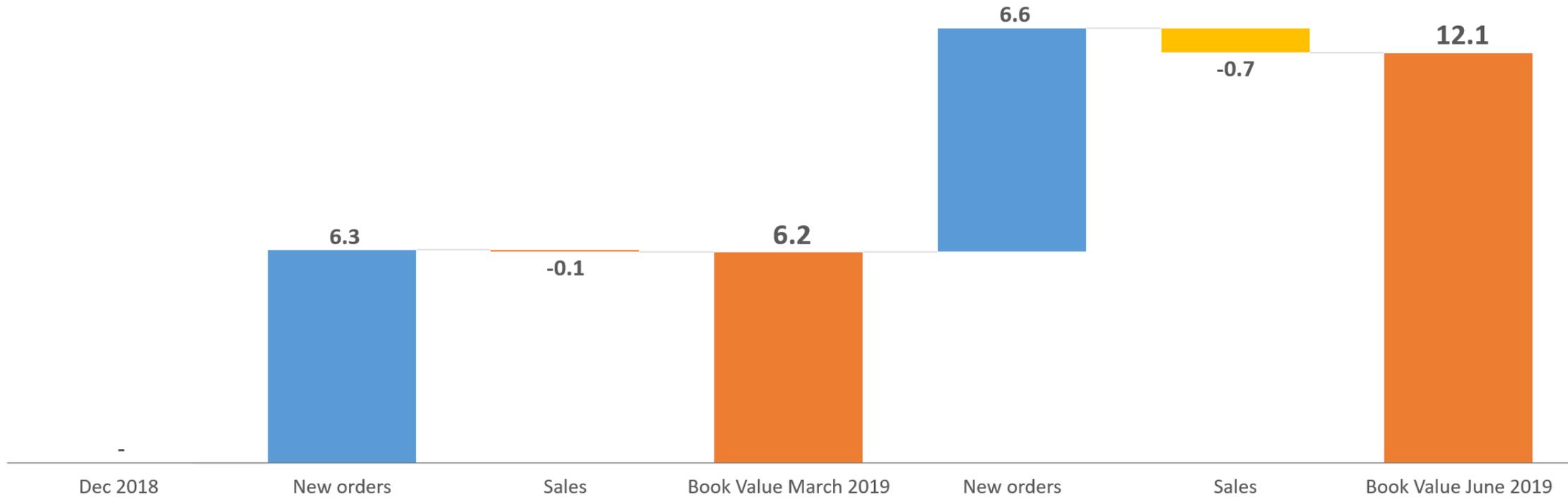


› €9.28m Revenue + Order Book in Q2 2019 representing 16% YoY increase.

Order Book

Order book building up through H1 2019

Order Book Evolution since December 2018
EUR million



H1 2019 Revenue

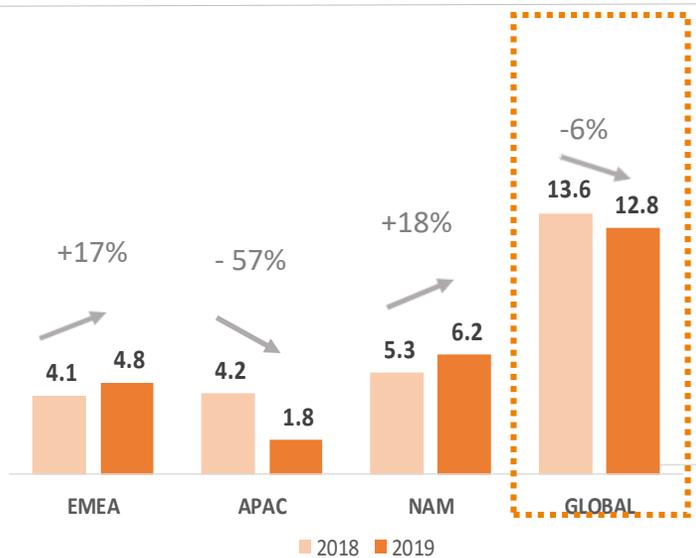
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H1 2019 Revenue & Orders

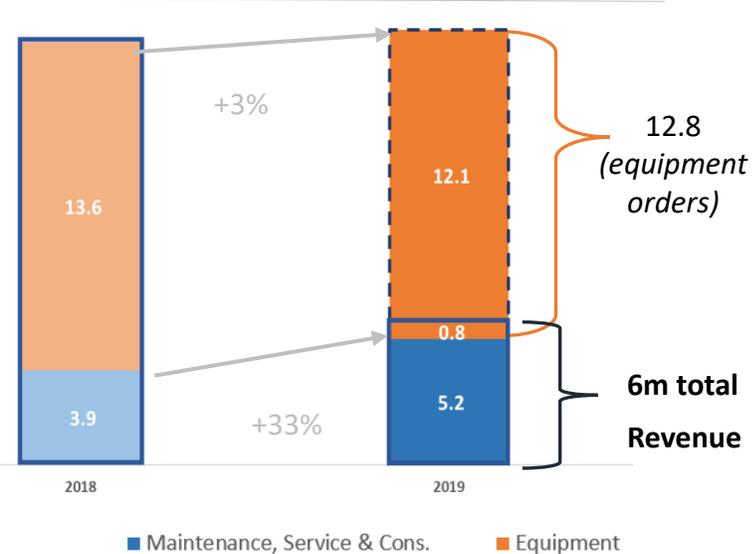
€ 6,0m revenue , driven by a positive dynamic in Q2

*Equipment Orders by Region
EUR million*



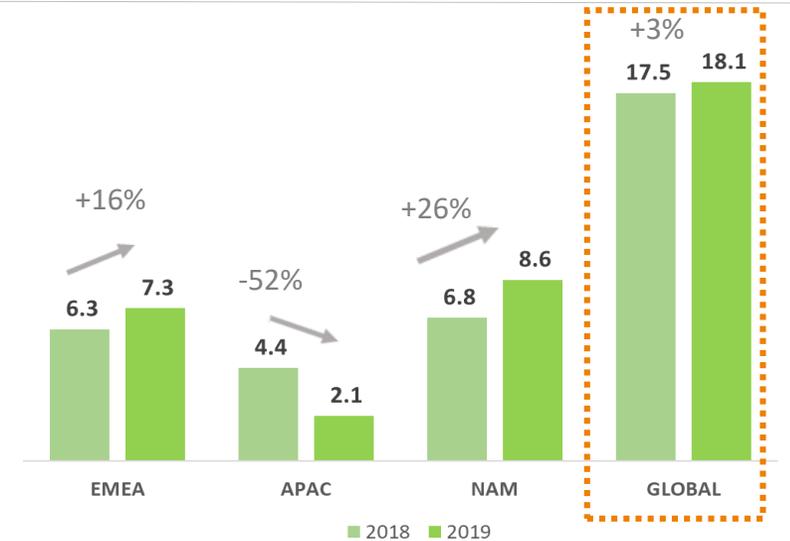
- > 30 equipment orders booked in H1 2019 (€12.82 million) demonstrating a key turnaround in two major markets

*Commercial Performance Breakdown
EUR million*



- > +33% growth in recurring revenues to €5.2m, thanks to of growing install base
- > €0.8m in 2019 YTD equipment orders converting to sales in H1

*Equipment Revenues + Variation in order book by Region
EUR million*



- > €18.1m Revenue + Order Book in H12019 representing 3% YoY increase
- > YOY growth of +26% in NAM and +16% in EMEA

July 16, 2019

Contact:

Phone: +33 (0)1 55 25 60 60

Email: investors@eos-imaging.com

www.eos-imaging.com

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